

About NCS

NCS was established in 1991 by a group of payment industry experts particularly to provide banks and financial institutions with a range of dedicated consultancy services.

NCS currently supplies Visa with a full range of inter-bank "customised cards" to certify and test connectivity between Visa and its Member banks.

Also, as an approved service provider, NCS' on-line connectivity to the acquiring networks in the UK enables 'state of the art' POS Terminals to be placed and supported.

A comprehensive range of consultancy services such as e-commerce, m-commerce, Fraud & Risk Management, EMV compliance, Card Personalisation, Chip migration support is also available.

Services

Consultancy Services

NCS will assist Members in laying the optimum and robust infrastructure for their cost-effective and efficient operations.

- *The NCS Chip Migration Planning Methodology* is based on tried and tested practices and consists of three independent yet inter-linked modules: Strategy, Technology, and Operations. Members have the flexible option to choose all or some of the modules, thus customising the service effectively. In conjunction with Members, NCS will carry out a comprehensive and thorough review of their objectives for launching EMV smart card programmes. It commences with a 'Situation Analysis' that covers market research, competitor analysis, risk review, and programme strengths and weaknesses. In addition, NCS freely transfers its considerable practical experience to assist with the programme launch strategy.
- NCS also reviews and assists to ensure that appropriate technical infrastructure for the execution of *Risk Management Policies* are in place.
- Further, judiciously selecting approved and reliable vendor/supplier is of the utmost importance. Often, the *Vendor Selection Process* has to be preceded by

the issue of a sufficiently detailed Member requirement in the form of a 'Request for Proposal' (RFP) and followed by 'Due Diligence' exercise to check, besides the prospective supplier's financial and organisational standing, its technical compliance with Visa mandates and certification standards.

Personalisation Services

NCS offers a complete Card Personalisation Service to include managing a Pilot Scheme and Card Issuance

For over a decade now, both Visa as well as its Members have been benefiting from NCS' in-depth expertise and superior delivery track record on Card Personalisation.

From experience, NCS also believes that Member requirements for this service will continue to remain and grow both throughout and beyond the Migration path. NCS is, therefore, committed to providing independent sound advice under this specialist service, at seriously discounted rates.

Service Components

Consultancy

- At a more detailed level, NCS' consultancy projects would cover areas like:
 - Policy Definition
 - Operations
 - Technical Support
- Also, during project phases, the technical requirements are planned with NCS' hands-on support on such activity areas as:
 - Capacity Planning
 - Key Management
 - Test Cards
 - Pilot Run
 - Rollout.

Personalisation

Card Vendor Selection Process
Card standard, design and type approvals
Personalisation of Test Cards
Set Up and Rollout for Pilot
Procurement and stockholding of plastic including secure distribution
Appropriate registration and auditing
Advice and Support on Bureau Services
Provide On-Going Support

Pricing Offer

Description of Services Options

- Option 1: Consultancy Services
- Option 2: Personalisation Services
- Option 3: Combination of Option 1 and Option 2

Option 1 – Consultancy

- 25% off Standard Rates for the first 5 Members who sign-up.
- 15% for the next 10 Members.

Option 2 – Personalisation Service

- Discount of 25% on the overall contract price when evaluated and agreed with the Member. The above offer will apply to the first 5 Members who sign up.
- Discount of 15% to the next 10 Members.

Option 3 – Combination

- Discount of 25% off overall contract price when evaluated and agreed with the Member. The above offer will apply to the first 5 Members who sign up.
- Discount of 15% to the next 10 Members.

Contacts

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